Information. Insight. Impact.

We help organizations better manage **complex** portfolios.

FI's financial services and government clients manage a wide range of portfolios in pursuit of their missions-- portfolios of financial instruments, physical and intangible assets, assistance and oversight programs, stakeholder relationships, and many others. Across all portfolio types, high-performing organizations share a common goal—to continually increase the value that their portfolios deliver. Achieving this goal requires a deep understanding of each portfolio, the ability to systematize capabilities, and the ability to take action. We deliver solutions that help leaders gain deeper insight into what they have, operate with greater efficiency and speed, reduce risk, and enable smarter, faster decision-making.

Service Offerings

- Analytics
- Modeling
- Credit Risk Analysis
- Data Management & Integration
- Business Analysis & Strategy Design
- Program Design
- Policy Analysis
- Portfolio Management
- Customer Relationship Management
- Automation & Reporting
- Acquisition & Spend Planning Tool

Certifications

- Microsoft Power Platform
- Cloud
- Project Management Professionals (PMP)
- SAS Certified (Base and Advanced)
- Certified Financial Analysts
- Financial Risk Managers (FRM) - GARP

Clients

- Department of Homeland Security
- Department of the Treasury
- Department of Education
- Small Business Administration
- Department of Veterans Affairs
- Financial Risk Managers (FRM) - GARP
- Department of Agriculture
- Centers for Medicare and Medicaid Services
- Freddie Mac
- Federal Reserve
- Department of Commerce
- Commercial Clients

Case Studies

CARES ACT Modeling

CHALLENGE: In March 2020, Congress passed the CARES Act, directing the Treasury and Federal Reserve to make up to $500 billion in investments, loans, and guarantees to eligible businesses during the coronavirus pandemic. Treasury hired FI to develop valuations for its CARES Act portfolio.

FI SOLUTION: FI delivered auditable models, documentation, and valuations for CARES Act programs in a condensed timeframe and a continually changing policy environment. Our work was essential to Treasury meeting its financial reporting deadlines and achieving a clean financial statement opinion.

Valuation of Cares Act Programs

CHALLENGE: For the 2020 CARES Act, Treasury needed to develop valuations for its new $500B portfolio of investments, loans, and guarantees to eligible businesses during the coronavirus pandemic. The goal is to support the valuations and underlying models throughout future financial statement audits.

FI SOLUTION: FI developed auditable models for seven CARES Act programs in five months. Our models value equity warrants, forecast loan defaults, amortize loans and bonds, estimate cashflows, distribute cash flows based on special purpose vehicle rules, and estimate government and commercial-basis fair values. Our work was essential to Treasury meeting its financial reporting deadlines and achieving a clean financial statement audit opinion.

SBA Loan Review Tool (LRT)

CHALLENGE: The FSOC produces and publishes in its annual report more than 180 charts on systemic financial risk. The analytics underlying the charts need to be accurate, reflect current data at time of report publishing, and charts must be formatted consistently.

FI SOLUTION: LRT's self-guided workflows and intelligent process automation expedite manual tasks while ensuring consistency and accuracy.

Contact

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Financial Consulting Expertise

FI Consulting's data analytics, financial management, federal subsidy, and technology experts deliver results. For the Treasury Department's TARP program, we helped the OCFO improve the quality and accuracy of its existing formulation models, formulate reestimate models for each program, and develop a robust modeling process to improve the accuracy and performance of its programs. In less than 5 weeks, FI Consulting helped USDA implement a new loan program designed to enable the flow of capital for community facility projects. On the SBA Loan Review Tool program, we helped in-source reviews for more than 50,000 7(a) loans annually while ensuring compliance, quality, increased efficiency, and transparency.

Our professionals assist Government leaders with the following:

- Design financial assistance programs to ensure operational excellence

- Understand and establish the data architecture needed to monitor, evaluate, and administer assistance programs

- Build right-sized technology solutions that deploy and scale quickly for constrained timelines and budgets

PIM SOFTWARE

Program Investment Manager (PIM) is FI Consulting's COTS solution for managing federal assistance programs. Built using our deep knowledge of federal loan and subsidy programs, PIM automates processes, workflows, and reporting for application review, recipient evaluation, program monitoring, portfolio management, executive dashboards, performance analytics, risk management, closeout/disposition, and stakeholder engagement.

Because of its low-code technology, PIM can rapidly scale to meet pandemic financial assistance response needs in such areas as Analytics, Modeling, Credit Risk Analysis, Data Management and Integration, Data Governance Support, Business Analysis and Strategy Design, Program Design, Policy Analysis, Portfolio Management, Customer Relationship Management, and Automation/Reporting.

PIM Screenshots »

Program Design and Application Processing

- Develop policies, procedures, and documentation to support overall program design, application reviews, and the award process. This can include a step-by-step document detailing how to intake and process applications, how to enter data in applicable systems, and how to issue a letter of conditions.

- Review and score program applications in conjunction with program staff.

Administration and Award Monitoring

- Provide effective and efficient communications and outreach to program stakeholders. This may include developing frequently asked questions (FAQs), answering questions from applicants, and onsite and remote workshops and webinars.

- Support program staff with award status tracking and application closing activities.

- Prepare award summary information and assist with planning of award announcements.

- Assist with development of webpage content for announcing funding windows, communicating requirements of the funding window, announcing awards, and other necessary webpage development to support the program.

- Lead periodic meetings with the Contracting Officer Representative (COR), Contracting Officer (CO) and program staff to discuss overall status and direction of the program.

Reporting

- Develop reports that show funding location(s), funding use, and population impacted for internal and external stakeholders.

- Prepare summary reports highlighting all approved awards from each funding window.